

SCHOOL-BASED ACCESS PROGRAM · MIDSIZE LEA

Wissahickon more than doubles its Medicaid reimbursement in one year

A Montgomery County district reinvigorated its School-Based ACCESS Program — and posted the highest growth of any midsize LEA in Pennsylvania.



The results

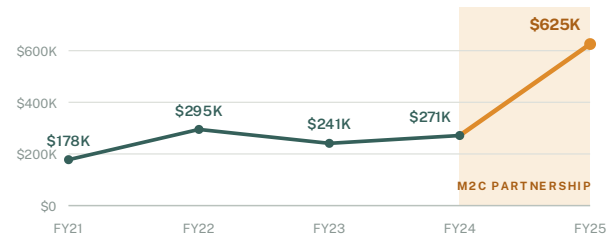
Wissahickon finished the year as Pennsylvania's top-performing midsize district for growth in School-Based ACCESS reimbursement, and more than doubled its total Medicaid reimbursement revenue in the first year of the engagement — a 2.6× increase over the prior year.

Growth in SBAP reimbursement per capita



FY25 SBAPPY Awards — Highest Growth in SBAP Performance, midsize LEA category. Year-over-year change in SBAP reimbursement per capita.

Medicaid reimbursement, FY21–FY25



Total Medicaid reimbursement by fiscal year. The shaded period marks the district's partnership with Mile 2 Consulting, beginning in the FY24–FY25 cycle.

District Context: An Important Question

Wissahickon was running a School-Based ACCESS Program that appeared to be working. Claims went out, reimbursement came back, returns seemed to be in line with — maybe even slightly higher than — previous years. But as the school board was looking for additional revenues as a budget crunch was forcing it to consider raising taxes or making cuts — members began asking an important question: are we getting all that we can from this program?

Like most Pennsylvania LEAs, the board did not have a clear way to answer that question. So the board reached out to Mile 2 Consulting to help it analyze whether or not the district had more revenue potential with the SBAP program.

District profile

LOCAL EDUCATION AGENCY
Wissahickon School District

LOCATION
Montgomery County, Pennsylvania

LEA SIZE BAND
Midsize

ENROLLMENT
5,200 students

MA-ENROLLED STUDENTS RECEIVING HEALTH SERVICES IN THEIR IEP
200 students

Read more about what we did and why it worked on page 2.

“Mile 2 Consulting helped us more than double our Medicaid reimbursement revenue in one year.”

Joseph Antonio
School Board Vice President, Wissahickon School District

What we did

- 1 **Performed an initial comparative analysis**
We conducted a longitudinal review of the district's reimbursement relative to similar districts in the state. We created a series of benchmarks against which the district was able to assess its current performance and revenue potential relative to its regional and statewide peers.
- 2 **Ran a full optimization analysis**
We reviewed district budget and expenditure data, compared actual salaries and contracted expenses to claimed expenditures, analyzed staffing patterns, and poured over other available data. We ran the numbers through our revenue projection model to provide the district with a customized optimization analysis.
- 3 **Built a project plan**
We worked with the district to understand its current context and to build a customized project plan aligned to the district's revenue enhancement opportunities, administrative capacity and constraints, and timelines for implementation.

FY25 SBAPPY Awards

- 1 **Highest Growth in SBAP Performance**
WSD ranked first among all PA mid-sized school districts in year-over-year SBAP revenue growth
- 3 **Excellence in SBAP Private School Tuition**
WSD achieved the third highest health-related tuition percentage reimbursement rate among all PA mid-sized school districts

mile2consulting.com/k12/pennsylvania/awards

Why it worked

Benchmarks, not guesses

Statewide comparison data showed Wissahickon exactly where it stood against peer districts — which made the size of the opportunity concrete instead of theoretical.

Deep dive into district data

We performed a comprehensive analysis of district expenditures, staffing, services, and other statistics to clearly identify specific opportunities for revenue enhancement.

Implementation Plan

We developed an ambitious yet achievable timeline to rollout the enhanced revenue plan. We listened to the needs and constraints of district administrators, and crafted the plan to work within their specific context.

Sustaining the gain

Using our approach, the district has a clear understanding of what its main Medicaid revenue drivers are along with the steps necessary to ensure that potential revenue is claimed and captured and not left on the table. By continuing to implement the Mile 2 approach, the district is positioned to generate high-level revenues on a recurring basis.

Wondering where your district stands?

We maintain the most comprehensive quantitative dataset of school-based Medicaid performance in the country. An optimization analysis will show you what you are eligible to claim, what you are claiming now, and the distance between the two.

Contact us →

info@mile2consulting.com

Performance figures are drawn from Mile 2 Consulting's Pennsylvania School-Based ACCESS Program performance dataset and the FY25 SBAPPY Awards. Growth figures reflect year-over-year change in SBAP reimbursement per capita; fiscal-year figures shown in the reimbursement trend reflect total Medicaid reimbursement. Prepared by Mile 2 Consulting, a Pennsylvania limited liability company.